



Charly A. Sanders
REALTOR®
Realty Executives
24106 Lyons Avenue
Santa Clarita, CA 91321
Direct: **661.904.2188** Office: 661.286.8600
E-mail: homesbycharly@yahoo.com
Website: www.homesbycharly.com



6 Things to Do Before You Sell

1. Get estimates from a reliable repairperson on items that need to be replaced soon, such as a roof or worn carpeting, for example. In this way, buyers will have a better sense of how much these needed repairs will affect their costs.
2. Have a termite inspection to prove to buyers that the property is not infested.
3. Get a pre-sale home inspection so you'll be able to make repairs before buyers become concerned and cancel a contract.
4. Gather together warranties and guarantees on the furnace, appliances, and other items that will remain with the house.
5. Fill out a disclosure form provided by your sales associate.
6. Take the time to be sure that you don't forget problems, however minor, that might create liability for you after the sale.